

# Equalis Cafeteria Furniture, Installation and Related Products & Services

## USDA-Compliant, Publicly Procured Contract Vehicle

**Contract # FF-F-26-09701-2040**

Effective May 1, 2026 - April 27, 2027

| Manufacturer                                       | Discounts off MSRP |                       |                    |
|----------------------------------------------------|--------------------|-----------------------|--------------------|
|                                                    | \$0-\$100,000      | \$101,000 - \$249,000 | \$250,000+         |
| Allied                                             | 37%                | 37%                   | 39%                |
| Bretford                                           | 8%                 | 13%                   | 13%                |
| Califone                                           | 7%                 | 10%                   | 13%                |
| CEF                                                | 24%                | 26%                   | 27%                |
| Childcraft                                         | 66%                | 68%                   | 71%                |
| Classroom Select Cafeteria Furniture               | 72%                | 74%                   | 76%                |
| Copernicus                                         | 31%                | 34%                   | 35%                |
| Draper                                             | 8%                 | 13%                   | 14%                |
| Dukane                                             | 39%                | 42%                   | 42%                |
| Fire King                                          | 41%                | 43%                   | 45%                |
| Fleetwood                                          | 22%                | 30%                   | 30%                |
| Ghent                                              | 37%                | 39%                   | 40%                |
| High Point                                         | 48%                | 52%                   | 53%                |
| Interior Concepts                                  | 43%                | 45%                   | 45%                |
| KFI                                                | 47%                | 50%                   | 52%                |
| Luxor                                              | 37%                | 38%                   | 39%                |
| Mooreco                                            | 42%                | 43%                   | 43%                |
| MYTCoat                                            | 1%                 | 1%                    | 1%                 |
| Perpetual                                          | 46%                | 49%                   | 50%                |
| Republic Storage (KC Bin)                          | 28%                | 31%                   | 32%                |
| RFM Seating                                        | 29%                | 33%                   | 35%                |
| Sandusky Lee                                       | 45%                | 47%                   | 47%                |
| "School Specialty Furniture and Equipment Catalog" | 14% off LIST Price | 14% off LIST price    | 14% off LIST price |
| SICO                                               | 36%                | 38%                   | 40%                |
| Sedia Systems                                      | 23%                | 25%                   | 27%                |
| Skutt Ceramic Products                             | 12%                | 13%                   | 14%                |
| Snoezelen                                          | 69%                | 70%                   | 71%                |
| Spec Seats                                         | 31%                | 33%                   | 35%                |
| Tenjam                                             | 36%                | 40%                   | 42%                |
| Toledo Furniture                                   | 40%                | 42%                   | 48%                |
| Ultraplay                                          | 2%                 | 2%                    | 2%                 |
| Waddell                                            | 39%                | 41%                   | 42%                |

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### **Freight (Continental US)**

Freight within the continental United States to designated port locations will be capped at a maximum of 18% of quotes/orders. Freight charges from the U.S. port to the final destination will be applied at actual cost.

### **Freight to Alaska & Hawaii**

Freight within the continental United States to designated port locations will be capped at a maximum of 18% of quotes/orders. Freight charges from the U.S. port to the final destination will be applied at actual cost. Freight charges from continental US Port to the final destination shall be applied at actual cost.

### **Installation - Off the Truck Only**

Will not Exceed 20% - Includes prevailing wage rates, if applicable.

### **Installation - Casegoods**

Will not Exceed 31% - Includes prevailing wage rates, if applicable.

### **Installation - Panel Systems**

Will not Exceed 31% - Includes prevailing wage rates, if applicable.

### **Installation - Industrial Lift**

If applicable, not to exceed 20% which would be added to White Glove installation.

### **Installation - White Glove**

Will not Exceed 31% - Includes prevailing wage rates, if applicable.

To find out more about the Equalis Group contract or School Specialty products, please visit [Select.SchoolSpecialty.com/equalis-group](https://Select.SchoolSpecialty.com/equalis-group) or contact your local School Specialty sales representative: