



Save on thousands of products with one contract.

Equalis Group is your source for contract savings on thousands of educational supplies from crayons to curriculums — as well as over 50 furniture manufacturers. Buy through our Equalis Group contract and enjoy all these advantages:

- **35% off** list price on **supply items**
- **14% off** list price on **individual furniture, equipment, and AV tech.*** And a MSRP tiered discount structure for large quantity purchases, renovations and new school build projects.
- **Free shipping on parcel shipped supply items over \$69** (pricing policy 9)
- **Free shipping on non-parcel shipped furniture items** (pricing policy 5 & 6)**

*Login to see your special discounted pricing.

**Free shipping on 5 prefix (parcel or truck) and 6 prefix (truck/freight) furniture items. Shipping may be charged on curriculum, live specimens, hazardous material and non-discountable items. Parcel shipped supplies items (pricing policy 5) are ineligible for free shipping and will be charged 20% of the subtotal of the items, after any discounts are applied, with a \$11.95 minimum charge.

Your savings source for exclusive brands.

Every educational product you buy through your Equalis Group contract is curated especially for educators by School Specialty, the provider whose exclusive brands are trusted by 90% of school districts in America.



SPECIAL NEEDS



CLASSROOM
RESOURCES



EDUCATIONAL
TECHNOLOGY



EARLY CHILDHOOD



LEARNING
ENVIRONMENTS



SPECIAL NEEDS AND
PHYSICAL EDUCATION



SCIENCE
STEM/STEAM



HEALTH & SAFETY



ART



SUPPLIES



MULTI-SENSORY
ENVIRONMENTS



PHYSICAL EDUCATION

Added value items to make a great contract even better.



Volume Rebate

Receive a 2% rebate on additional supply orders after your school/district reaches the \$49,000 threshold in a calendar year (Jan. 1–Dec. 31). Rebate is paid back to the purchasing district in the first quarter of the following year.



Deep discounts on essential classroom items

Save on a selection of high-usage classroom products across multiple categories such as Art, Physical Education, Science, and Special Needs. This list provides deeper discounts to help you restock your school or classroom.

FURNITURE MSRP DISCOUNTS

School Specialty has added tiered discounts off MSRP price for school environment items from over 50 quality furniture vendors. We also offer design and project management FREE on this contract through our Projects by Design services. Visit SchoolSpecialty.com/projects-by-design to find out more.

Equalis Group, Contract #COG-21520

Furniture Solutions with Related Products & Services

Contract effective 11/29/20 - 1/22/28

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
AIS - Furniture	69%	75%	75%
AIS - Seating	49%	50%	53%
Allied	37%	37%	39%
Bretford	8%	13%	13%
Brodart	47%	50%	52%
Califone	7%	10%	13%
Carpets for Kids	22%	25%	27%
CEF	24%	26%	27%
Childcraft	66%	68%	71%
Children's Factory	18%	25%	28%
Classroom Select	66%	68%	71%
Copernicus	31%	34%	35%
Diversified Woodcrafts	52%	54%	55%
Draper	8%	13%	14%
Dukane	39%	42%	42%
EKO	35%	37%	38%
Eurotech	45%	45%	45%
Everlast Climbing	3%	4%	5%
Field Controls	56%	56%	57%
Fire King	41%	43%	45%
Flagship Carpets	18%	19%	20%
Fleetwood	22%	30%	30%
Ghent	37%	39%	40%
Global	35%	35%	42%
Global to Go	38%	40%	48%
High Point	48%	52%	53%
Interior Concepts	43%	45%	45%
Ironwood	44%	47%	47%
Jaypro Sports	1%	1%	1%
KFI	47%	50%	52%
Luxor	37%	38%	39%
Media Technologies	40%	48%	49%
Mien	16%	16%	16%
Muzo	24%	24%	24%

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
Mooreco	42%	43%	43%
MYTCoat	1%	1%	1%
National Public Seating	38%	41%	41%
National Recreation Systems	1%	1%	1%
Nook	20%	25%	27%
Palmer Hamilton	38%	38%	39%
Paragon Furniture	36%	38%	38%
Perpetual	46%	49%	50%
Plymod	39%	41%	42%
Premiere Stage	1%	1%	1%
Republic Storage (KC Bin)	28%	31%	32%
RFM Seating	29%	33%	35%
Safco	39%	45%	45%
Sandusky Lee	45%	47%	47%
School Specialty Furniture and Equipment Catalog	14% off LIST Price	14% off LIST price	14% off LIST price
Screenflex	1%	2%	2%
Sedia Systems	23%	25%	27%
Skutt Ceramic Products	12%	13%	14%
SICO	24%	24%	24%
Snoezelen	69%	70%	71%
Spec Seats	31%	33%	35%
Stevens industries	21%	23%	25%
Tenjam	36%	40%	42%
Tesco	28%	31%	33%
Toledo Furniture	40%	42%	48%
Ultraplay	2%	2%	2%
Waddell	39%	41%	42%
WB	58%	59%	60%

All products are priced FOB to all member agencies within the continental US (free freight). Tailgate and Inside delivery are no charge services. Installation is charged as follows: Prevailing wage and Union installation rate will not exceed 31% of the order total; standard installation rate will not exceed 18% of the order total. Design services are included at no charge. Contact your School Specialty rep for more information.

To find out more about the Equalis Group contract or School Specialty products, please visit Select.SchoolSpecialty.com/equalis-group or contact your local School Specialty sales representative: