

MSRP Discount Schedule

AEPA Contract #026-A Furniture Solutions

Contract Period: March 1, 2026 - February 28, 2027

Manufacturer	\$0-\$1000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
Affordable Interior Systems (AIS) Ancillary Lounge	31%	34%	38%	40%	40%	42%
Affordable Interior Systems (AIS) Casework	55%	57%	60%	61%	61%	62%
Affordable Interior Systems (AIS) Non-Seating	69%	70%	72%	73%	73%	74%
Affordable Interior Systems (AIS) Seating	45%	47%	47%	49%	50%	53%
Allied USA	63%	63%	64%	64%	64%	65%
Alumni	61%	61%	61%	61%	62%	63%
American Art Company	14%	14%	16%	16%	17%	18%
Aurora Shelving	27%	27%	27%	30%	33%	34%
A.W.T Shelving	1%	1%	1%	1%	1%	1%
Burke (BCI)	3%	3%	3%	4%	4%	5%
Biofit	48%	48%	48%	50%	53%	53%
Bison	18%	18%	19%	19%	21%	22%
Bretford	26%	26%	28%	32%	33%	35%
Carpets for Kids	32%	33%	35%	35%	36%	37%
CEF	33%	33%	33%	35%	36%	38%
Childcraft	69%	69%	70%	70%	71%	71%
Children's Factory	14%	14%	14%	15%	17%	18%
Classroom Select	71%	71%	72%	72%	73%	74%
Clinton	25%	25%	25%	27%	29%	30%
Copernicus	41%	41%	41%	41%	42%	43%
Correll	44%	44%	44%	44%	45%	45%
Datum	34%	34%	34%	34%	36%	37%
Debcor	9%	9%	9%	10%	10%	11%
Diversified Woodcrafts	56%	56%	57%	57%	58%	60%
Elkay	41%	44%	46%	47%	49%	50%
ERG	33%	35%	37%	38%	40%	42%
Fabrication Enterprises	1%	1%	1%	1%	1%	1%
FireKing	44%	44%	45%	45%	46%	47%
Fleetwood	32%	32%	32%	33%	34%	36%
Frasch	44%	44%	44%	44%	44%	46%
Ghent Mfg	44%	44%	44%	44%	45%	45%
Global Furniture	44%	44%	44%	45%	45%	46%
Global to Go	46%	48%	49%	49%	49%	50%
Greene	1%	1%	1%	1%	1%	1%
Hann	37%	37%	38%	39%	40%	41%

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High Point Furniture Industries	41%	41%	41%	42%	43%	44%
Hon	46%	46%	46%	46%	47%	47%
Interior Concepts	42%	46%	48%	50%	52%	52%
InventionLand	14%	14%	16%	16%	17%	18%
Jasper	41%	41%	41%	43%	45%	46%
JayPro	1%	1%	3%	3%	4%	5%
KC Bin	47%	47%	47%	47%	49%	49%
KFI	50%	50%	51%	52%	53%	54%
Kids Stuff /ABL Furniture	11%	12%	13%	13%	14%	17%
Luxor	21%	23%	24%	25%	26%	27%
MediaTechnologies	46%	46%	47%	47%	47%	48%
Mien	21%	23%	24%	25%	26%	27%
Mity Lite	38%	38%	39%	39%	40%	41%
Mooreco	41%	41%	42%	43%	43%	44%
Muzo	33%	33%	34%	34%	35%	36%
MyTCoat	1%	1%	3%	3%	4%	5%
National Public Seating	47%	47%	47%	49%	51%	52%
National Office Furniture	44%	44%	44%	46%	47%	49%
Nexterra	1%	1%	1%	1\$	1%	1%
NorvaNivel	41%	41%	42%	42%	42%	43%
Palmer Hamilton	43%	44%	45%	46%	46%	47%
Pineapple	20%	20%	20%	21%	22%	23%
Populas	20%	20%	20%	21%	22%	23%
Quantum	54%	56%	57%	58%	59%	60%
Safco	49%	49%	49%	49%	51%	53%
Sandusky Lee	49%	49%	49%	49%	51%	53%
School Specialty Furniture Catalog	14%	14%	14%	14%	14%	14%
Screenflex	8%	8%	9%	9%	10%	11%
Sico	38%	38%	38%	38%	39%	40%
Smith Carrel	33%	35%	37%	38%	40%	42%
Smith System	31%	33%	35%	36%	38%	40%
Snoezelen	68%	69%	70%	71%	71%	72%
Southpaw	1%	1%	1%	1%	1%	1%
Spec Furniture	33%	35%	37%	38%	40%	42%
Stevens Industries	20%	21%	22%	23%	24%	25%
Superior Recreational Amenities	7%	8%	9%	10%	11%	13%
Superior Recreational	1%	1%	3%	3%	4%	6%
Tenjam	36%	37%	38%	38%	39%	40%

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Tennsco	37%	38%	39%	40%	41%	41%
Tesco	20%	21%	22%	23%	24%	25%
Toledo Furniture	48%	49%	51%	52%	53%	55%
UltraPlay	3%	4%	5%	7%	9%	11%
UltraSite	3%	4%	10%	11%	12%	13%
Waddell Mfg	40%	42%	44%	45%	47%	48%
Wisconsin Bench	62%	62%	62%	62%	62%	63%
Wenger	1%	1%	1%	1%	1%	1%
Whitney Brothers	27%	28%	29%	30%	31%	32%
Wood Designs	32%	33%	34%	35%	35%	36%



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